

BILLBOARDS





WE ARE A UNIFIED TEAM COMMITED TO GROW AND EXPRESS THEMSELVES TO THE WORLD

EVERY ACTION MUST MAKE AN IMPACT AND BE USEFUL; IT MUST PUSH INNOVATION PUSH OUR INDUSTRY

EVERYTHING WE DO MUST ADD REAL BENEFITS AND BRING OVERALL VALUE

AND.

A KICK ASS DESIGN HOUSE HELPING PEOPLE MAKE AN IMPACT WITH THEIR DUSINESS AND THEIR LIFE

BILLBOARD



WHAT YOU NEED

AMAZING WARRANTY & SERVICE UP TO 7 YEARS

Fully covered: every part is completely covered from power supplies to wireless radios. Plus, an on-site labor service that is administered by a fully licensed and underwritten provider to maximize uptime and revenue.

LIGHTNING & VANDALISM PROTECTION

It happens, and we help to ease this burden by providing financial reimbursement towards the insurance deductible once the claim has been processed and approved through insurance provider.

US-BASED DESIGN & SUPPORT

Your display is completely designed and supported by our teams at our ISO9001 Quality Management Certified facility in California.

ULTRA LOW POWER

Our LED modules pull 70% less power than the leading manufacturers. Our power supplies are conformal coated for additional protection against corrosion & oxidation.

ENHANCED RESOLUTION

The display controls each individual LED within each pixel resulting in crisper and more fluid videos/animations for amazing and dynamic ad content.

TO SET YOURSELF APART.

MAXIMIZE UPTIME & REVENUE

Remote diagnostics and notifications on components, communication, or power loss. Redundancy options further ensure uptime with little to no risk of revenue loss while service is being scheduled.

CLOUD-BASED REPORTING & MANAGEMENT

Easily access and export customized reports as well as manage display content, user permissions, schedules, and more securely online with SM Infinity[™] cloud-based software.

CUSTOM AD CREATION

Supercharge advertisements with our team of professional designers ready to assist your advertisers with new or existing content. They can be setup as users to make requests directly through SM Infinity[™].

EMERGENCY & AMBER ALERTS

Support the community by enabling automated alerts in SM Infinity[™] including weather, public safety, and amber/silver alerts integrated directly with IPAWS, a federal system managed by FEMA.

CELLULAR COMMUNICATION

Select our reliable industrial cellular communication package for a Plug-n-Play installation and remote locations.

Our FLEX-V LED Sign Series modules are universal in size (9.45" x 9.45" / 240mm x 240mm) for all available pitches: 12,16, 20, and 24mm. We can accommodate any billboard size... plus, upgrade the resolution later in the field.



12mm 20 x 20 matrix

SPECTACULAR (20' X 60')

12mm (500 x 1520 matrix) 16mm (375 x 1140 matrix) 20mm (300 x 912 matrix) 24mm (250 x 760 matrix)

BULLETIN (14' X 48')

12mm (360 x 1220 matrix) 16mm (270 x 915 matrix) 20mm (216 x 732 matrix) 24mm (180 x 610 matrix)



THE BUILD: FRONT

ENGINEERED CABINET

Designed and built to ensure strength and weatherability.

- · Aluminum construction with steel mounting hardware to minimize weight and maximize strength.
- Front and/or Rear serviceable cabinet with industry proven powder coat.
- · Borderless construction to improve installation options and maximize square footage.

LED MODULES

The building blocks that connect together to create the display area.

- (3) color calibrated LEDs: 1 red, 1 green, 1 blue at viewing angles of 160° Horizontal x 70° Vertical.
- · Individual pixel louvers improve contrast with 281 Trillion colors and 100 levels of dimming.
- Quick quarter turn latches for easy front access serviceability and Neoprene seals to provide long term weatherability.

POWER SUPPLIES

Converts AC power to DC power.

- Our LED modules pull 70% less power than other industry leaders.
- · Conformal coating protects against corrosion for increased lifetime.
- · Voltage and temperature safeguards prevent component damage, resulting in fewer service issues.

DISPLAY CONTROLLER

DARWIN[™] industrial grade high temperature Windows-based PC controller.

- Operating temperature up to 140° F (60° C).
- · Connected to cloud for remote diagnostics and notifications on display temp, components, communication, or power loss.
- A Solid State HDD provides better performance and longevity with no moving parts.

ENHANCED RESOLUTION

The display controls each individual LED within each pixel resulting in crisper and more defined content for amazing video and dynamic animations.

- No Strain: It simply allows control of ALL the LEDs at once.
- No Pain: It does not require more power or require over-driving the LEDs.



Marks of Safety, Care, and Pride: - ISO9001 Quality Management Certified. - ETL certified & tested to be safely operated outside. - RoHS compliance means Restriction of Hazardous Substances. - FCC Tested and Compliant.

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THE BUILD: BACK

CONTINUOUS STEEL ANGLE

High strength steel used to mount the display to any structure.

• 3" x 3" x 3/16" thick steel angle located along to the top and bottom edges of each cabinet for easy mounting or framing to any structure.

POWER CONNECTION

Pre-wired for 120 VAC or 240 VAC.

- External power cables provided for easy termination in junction box.
- · Power connections clearly labeled for location and voltage.
- ¾" Liquid Tight conduit fittings for weatherproof connections.

PRIMARY/SECONDARY CONNECTION

Mirrors the content from the primary side to the secondary side.

- · Standard Cat5/6 cable connections.
- · Backup cable creates a data loop minimizing image failure.
- · Industry standard typically has data in only one direction allowing larger image failure.

COMPONENT REDUNDANCY OPTION

Spare components that take over if a component fails to ensure uptime.

- In addition to remote diagnostics, redundancy options further ensure uptime with little to no risk of revenue loss while service is being scheduled.
- · Redundant components include: Power supplies, display controller, and communications.

COMMUNICATION OPTIONS

Options for getting content from the computer to the display.

- Cellular Communication for plug-n-play connectivity to the Internet bypassing local networks or failure points.
- Wireless Radios provide secure direct communication from the sign to the building network or computer.
- · Fiber Optic converters allow for long distance hard line communication to the sign.
- Hard Line Cat5/6 connections allow a simple and easy way to connect directly to the network or computer.





SM Infinity[™] was built from the ground up to be 100% true cloud-based LED display software that completely controls the display from any Internet-connected device (PC, Mac, iPad or Mobile) anytime from anywhere.



Request Professional Ad Content from your PC at the office

CLOUD-BASED MANAGEMENT





24/7 SECURE WEB ACCESS SECURE CELLULAR

ACCOUNT PROTECTION

All SM Infinity[™] accounts are password protected immediately upon creation.

DISPLAY PROTECTION

SM Infinity[™] powered displays are accessed only by our protected and secure SM Infinity[™] servers.

CLOUD ACCESS

24/7 management is a security benefit giving administrators the ability to manage the displays quickly and effectively.

SECURE ENCRYPTION

SM Infinity[™] user activity and logins are securely encrypted using HTTPS protocol.

DATA BACKUP

The SM Infinity[™] servers are backed up regularly to maximize up-time and the integrity of the system.

SESSION CONTROL

SM Infinity[™] employs session control to automatically lockout users who are inactive for a period of time.





Monitor all your billboards from your Mac at home



Change Ad Content or Schedule Quickly from your iPad on the road

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E-Mail Address:		
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OPERATIONS

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POWERFUL SCHEDULING

- Infinite Organization: Configure and label playlists independently for groups, slots, clients, dayparting, contracts, and more. Rotate a single ad in a playlist or play them back to back.
- Multi-Display Scheduling and Groups: Link playlists to multiple displays or customized groups in one shot. Change one, and they all change automatically.
- Conditional Messaging: Trigger specific ad content or messages based on certain custom conditions like the chance of rain or temperature.

Have a unique idea or need? SM Infinity[™] is developed in-house by a talented team of developers. We work with customers closely to develop, update, and even customize SM Infinity[™] for unique needs and projects.

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- No Software or CD's to Load
- No PC to Sync With
- Always the Latest Version
- Content Secure Online & Backed Up Daily

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mustang_128x256	8.0	5201	41608.0 se	1.55 %					

CUSTOM REPORTING

- Easy Access: Generate reports day or night directly from SM Infinity[™]. Stats like play count, playtimes, percentage of occupancy and scheduled
- Customize and Export: Choose custom dates and export to PDF or CSV for easy third party integration and editing.

	unication Status	Display Communications Last Check In: 6/28/2018, 3:52:54 PM
How can we he This is about:		Last Flip: 6/28/2018, 2:24:59 PN Last Reported 93°F Temperature:
Message:		

CONNECT & RESPOND

- Easy Site Communications: We don't require public IP addresses, custom software installation, or restrictive network configurations.
- **Remote Support:** We can quickly diagnose many issues remotely without the cost of personnel and equipment onsite. Issues are often resolved with a single trip.



PROFESSIONAL AD DESIGN

• Integrated Professional Service: Request, review and approve custom ads created by our professional design team directly through SM Infinity[™]. • Simple and Powerful Editor: Create custom content on the fly, schedule last minute ads, resize pictures, and incorporate time/temp and RSS feeds. Easily apply animated effects, or keep your ads static.

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FULL CONTROL

- Multi-User: Add, modify and delete users on your account. Limit access to specific displays or any section of SM Infinity[™].
- **Emergency Alerts**: Enable or disable our fully automated emergency alert system tied directly to IPAWS.
- Brightness: Modify the brightness of your display 24/7, or blank it out completely during regulated hours to meet state or local regulations.

WARRANTY: MISSION CRITICAL

A standard warranty of 2-5 years covering parts is not good enough. Outages and issues disrupt the ability to effectively increase awareness and revenue with a billboard. We help minimize downtime with a warranty that is longer, stronger, and better.

LONGER

UP TO 7 YEAR PARTS & 7 YEAR ON-SITE SERVICE

 Fully comprehensive: Every part is covered from power supplies to wireless radios, plus an On-Site Spare Parts Kit available for immediate repairs.
 Fully covered: We save billboard owners thousands of dollars every year with our exclusive On-Site Parts Replacement Service.

STRONGER

UNDERWRITTEN, INSURED, AND PROFESSIONAL

As required by law: Our On-Site Parts Replacement Service is administered and underwritten by a licensed 3rd party provider for the entire warranty term. When service is needed our professional support team schedules an Authorized Service Provider to fix the issue. New spare parts are shipped to replenish the On-Site Spare Parts Kit.

BETTER

LIGHTNING & VANDALISM PROTECTION

It happens: We help to ease this burden by providing financial reimbursement towards the insurance deductible once the claim has been processed and approved through the insurance provider.

The Long Term Cost Benefits of a Great Warranty:

The long term cost for a sign owner to maintain an outdoor LED display can be directly affected by type of warranty coverage. Factors like parts, labor, insurance backing the obligation, and term vary between manufacturers as well as the overall service quality to resolve issues quickly and easily for the dealer and the end-user. Being able to understand a great warranty from a good or bad warranty can save the display owner a lot of time and money.

First, Let's Define the Terms within a Warranty:

To understand the difference between manufacturer warranties, it's important to define and understand the terms they use.

Warranty Length: This is the number of years your warranty will be valid from the date of installation. It's important to note if the warranty term meets or exceeds industry standards to minimize long term costs.

Factory Labor: This term <u>does not</u> mean the manufacturer covers onsite labor costs to replace parts needed to repair your sign, but rather the manufacturer requires you, the display owner, to coordinate the removal of the defective part(s) and ship them back to them for repair. This takes more time, and adds additional cost to the display owner.

Costs can vary depending on location, access, state, and provider. Here are some conservative costs for labor and parts on average for the industry if you **do not** have an on-site replacement service:

- Service Call 1 Tech: \$100 per hour, typically 2-3 hour minimum.
- Service Call 1 Tech and Bucket Truck: \$195 per hour, 2-3 hour minimum.
- High Rise Service Call: \$500 per hour, 2-3 hour minimum.
- Out of Warranty Parts: \$300 \$3500+ each.

Parts Coverage: Standard coverage for parts, including modules, power supplies, and internal components to repair your sign during the warranty term. Read carefully. Some sign manufacturers do not cover **all parts** mentioned above, or the shipping costs. In some cases, the sign manufacturer will limit the coverage term on a particular part (like power supplies) differently than the rest of the warranty.

On-Site Parts Replacement Service (Labor): This **additional** benefit offered by Vantage LED covers on-site labor costs to replace parts needed to repair your LED display during the warranty term. This saves you time and money over the long term.

Vantage LED 7 Year Parts & On-Site Parts Replacement Service: Exceeding the Standard

The industry standard is 5 years parts and factory labor. Vantage LED sets the bar higher, and offers up to 7 year parts and 7 year on-site parts replacement service. If on-site service is required after troubleshooting the issue, an Authorized Service Provider will be dispatched to replace the damage part during the Warranty Term. A significant cost savings compared to paying for each service trip. A significant cost savings compared to paying for each service for everyone involved.

Yearly Cost Estimates With On-Site Service vs Standard Parts Only

	Year 1 1 Issue	Year 2 1 Issue	Year 3 1 Issue	Year 4 1 Issue	Year 5 2 Issues	Year 6 3 Issues	Year 7 3 Issues	TOTAL
7 Year Parts & On-Site Service	\$0	\$0	\$O	\$O	\$O	\$O	\$0	\$0
5 Year Standard Parts	\$300 - \$500	\$300 - \$500	\$300 - \$500	\$300 - \$500	\$600 - \$1000	\$1500 - \$4000	\$1500 - \$4000	\$5000 - \$11,000
2 Year Standard Parts	\$300 - \$500	\$300 - \$500	\$600 - \$1000	\$600 - \$1000	\$1200 - \$2500	\$1500 - \$4000	\$1500 - \$4000	\$6000 - \$13,500

Your Time, Your Money, Your Reputation:

An outdoor LED display is a large part of your advertising and brand. It generates revenue, interest in your organization, and allows you to communicate to a large audience. It's incredibly important that it works reliably and issues are resolved as quickly as possible.



<complex-block>

Silver Lining Advertising, Las Vegas 12mm - 220 x 460/8²8" x 18²2"/ 101K Pixels & 220 x 200/8²8" x 7²-11" / 44K Pixels An ultra high resolution mobile digital billboard on the Vegas Strip with customized <u>GPS-Driven Stop-n-Go Messaging & Equal Ad Play Distr</u>ibution all from a tablet onboard.



Fan Fest Brazil 16mm - 512 x 960 / 27'-2" x 50'-8" / 492K Pixels Vantage LED was chosen to provide billboard-sized LED screens throughout Brazil in 5 cities: Brasilia, Cuiaba, Curitiba, Fortaleza, Natal for the Fan Fest events to showcase the greatest soccer games live to the greatest fans.

This national outlet chain needed to make an impact on the street for their brand and tenants. The large format allows their creative team to turn heads locally, while SM Infinity[™] provides complete advertising control for multiple sites from the corporate headquarters.

QUESTIONS TO ASK

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OTHERS TYPICAL OFFERINGS WHAT'S THEIR ANSWER?

Transparent Display Specifications & Upgradeability?	CLEAR SPECIFICATIONS & FEATURES - Dimensions, Pitch, and Physical Pixel Matrix - Upgradeable to any Pitch or Full Color in the Field - Power Requirements	MISMATCHED OR VAGUE SPECIFICATIONS - Hard to Find or Not Listed - Have to Replace & Install with a New Display - Significantly Higher Power or Not Listed
Extraordinary Comprehensive Parts Warranty?	UP TO 7 YR FULL PARTS & FACTORY LABOR - Longer Warranty & ALL Parts are Covered - In-Stock & Shipped From California Factory - Includes Standard Shipping BOTH Ways	1-5 YEAR PARTS & FACTORY LABOR - Comm Devices & Power Supplies are 1 Year - Parts Need to be Shipped back for Repair - Shipping May Not Be Included
Extraordinary On-Site Service?	UP TO 7 YR ON-SITE PARTS REPLACEMENT SERVICE - Significantly Reduce Service Costs Over Time - Guaranteed for the Full 7 Years - All Ticketing & Support through Vantage	NOT AVAILABLE - Cost & Service Responsibility of Display Owner - No Guarantee if they go out of Business - Limited Support Options
Lightning & Vandalism Protection?	UP TO 7 YR PEACE OF MIND FOR THE UNEXPECTED - Financial Reimbursement towards Owner's Deductible - 1 Claim for Lighting & 1 Claim for Vandalism allotted - Personal Attention throughout Claim Process	NOT AVAILABLE - All Damage is Display Owner's Responsibility - All Parts & Service at an Extra Cost - No Reimbursement
Integrated Custom Message Content?	1 YEAR CUSTOM CONTENT CREATION - Designed Specifically for Your Business & Display - Completely Integrated with SM Infinity [™] - Average Turnaround in 1-2 Days	NOT AVAILABLE - Generic Content & Not the Right Size - Non-Integrated Limited Third Party Service - Not Usable
Cloud-Based Software Anytime, Anywhere, Any Device?	100% ONLINE WITH SM INFINITY™ - Use PC, Mac, iPad App, or Mobile from Anywhere - Complete Creation & Control of Content - Add/Delete Unlimited Permission-Based Users	NOT AVAILABLE or RESTRICTIVE - No Web Portal or App - Not 100% Cloud, may require sync with PC - Limited Features & Complicated to Use
Local PC-Based Software No Internet Required?	PROVEN ROCK SOLID SOFTWARE - 365+ Day Limitless Scheduling & Message Editor - Easy to Use, Training Included - Live Video & Scoreboard Options	OUTDATED or OUTSOURCED - Confined Scheduling Options - Limited or No Built-In Editor - Clunky & Non-User Friendly Interface
Automated Amber & Emergency Alerts?	DIRECT FROM FEMA-IPAWS - Displays Alerts Automatically, once enabled - Tied directly to IPAWS managed by FEMA - Amber, Silver, Weather & Public Safety Alerts	NOT AVAILABLE - May Require an additional PC between the Cloud Server and Display, if available at all - Requires Manual Input
Ultra Low Power?	70% LESS POWER REQUIRED - Reduced Cost to Operate - Environmentally Friendly - Power Supplies Conformal-Coated for Extra Protection	STANDARD POWER - Increased Cost to Operate - Harder on the Environment - Standard, Not Protected 21



RiverBend Communications, Idaho 25mm - 120 x 480 - 57K Pixels - 9'-10" x 39'-4" RiverBend decided to expand to digital outdoor media with their own in-house billboards. The boards are connected with long range WiFi ISP for access via SM Infinity^m where they manage content to increase revenue and exposure for in-house stations and advertising partners.

Exterior Media, Puerto Rico 20mm - 176 x 368 - 64K Pixels - 11-10" x 24'-5" They operate and update a network of billboards through the cloud from multiple locations. The board checks in regularly with diagnostic updates, proving effective when the system proactively alerted the client of outside power failure, resulting in a quick fix that minimized revenue loss.

Información 787-703-5500 ext 244

SU ANUNCIO PUEDE ESTAR

Manchester Center, California

20mm - 216 x 732 - 158K Pixels - 14'-2" x 48'

A popular trend for mixed-use properties, this main entry piece to a large redevelopment project takes advantage of the 250,000+ cars passing each day. Advertising internal and tenant ads during construction helps generate awareness and revenue for the entire project and retailers.



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